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SUPPLYHOUSE

SEPTEMBER 2010

TIMES



ASA'S NEW PRESIDENT: **BILL KENNY**

KENNY PIPE & SUPPLY

NASHVILLE, TN

PLUMBING - PVF - HYDRONICS - HVAC

> **Brizo Talks
Faucet Fashion**

> **Storehouse Of
World Vision**

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PEOPLE ON THE MOVE

Armstrong International named VP of engineering and manufacturing Patrick B. Armstrong its corporate president and CEO. He succeeds David M. Armstrong, who died July 15, 2010.



Taaning-Grundholm

Danfoss' VLT Drives division appointed Frank Taaning-Grundholm global pump OEM business manager.

Barclay Sales Ltd. said that Sydney Irvine, a retail merchandiser, will also handle outside sales — Vancouver market, and Chris Flynn will serve as outside sales — Southern Alberta Region.

InSinkErator

added Manivone Kitzke as new product manager for its Water Products Division.

Hansgrohe North America promoted Lars Christensen to director of product development and appointed Claudia Mueller director of marketing.



Kitzke

BLANCO hired Tim Ahearn, a sales veteran with 30-plus years in the kitchen and bath/decorative plumbing industry, as national sales manager.

United States Pipe and Foundry Co. (U.S. Pipe) named Paul Ciolino president, succeeding Raymond Torok, who is retiring. Most recently Ciolino was president of Griffin Pipe Products Co.

Moisture Control Services (MCS), a division of Munters AB, named Elvir Kolak president for its U.S. and Canada operations.

Victoria & Albert, which offers volcanic limestone bathtubs, named Javier Korneluk as VP of sales for the U.S. and Canadian markets.

Controlled Release Technologies (CRT), a manufacturer of HVAC maintenance products and chemicals, hired Jonathan Dunagin as marketing director and Kristen Burgess as client services representative.

ICC Evaluation Service (ICC-ES) named Shahin Moinian

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OBITUARIES

Milton Miller, 88, one of the founders of the Tri-State Distributors Association, which eventually became the North Central Wholesalers Association, and former president of Trumbull Industries, died July 20. After serving in the U.S. Army in the 1940s, he joined the family business which became known as Trumbull Industries, and helped lead its growth.

John "Bill" Christiansen Jr., 83, who served as president of the Southern Wholesalers Association from 1982-1983, died August 24. He served in the U.S. Army, Airborne Division, was the national sales manager for American Standard Co., and founded Chris-More Inc., Memphis, TN. Memorials may be sent to: Susan G. Komen for the Cure, 1100 Ireland Way, Suite 203, Birmingham, AL 35205-7001.

Franklin Electric Offers Mobile Training Facility

Franklin Electric has added a mobile training facility to its training portfolio. The truck-trailer can be converted to showcase either drives for constant pressure applications or sump, sewage, and effluent pumps.



BITS AND PIECES

> EXPANSION, ACQUISITIONS, RELOCATION...

APR Supply (Lebanon, PA) said it plans to acquire YC Supply (York, PA), a plumbing, heating and air conditioning distributor with locations in York, Harrisburg, Shrewsbury and Gettysburg, PA, and part of York Corrugating. The acquisition is expected to close in October.

Blackman Plumbing Supply (Bayport, NY), a distributor of plumbing, heating and cooling supplies since 1921, has acquired Ridgewood Corp. (Ridgewood, NJ).

"The acquisition of Ridgewood will allow Blackman to effectively expand our operations throughout New Jersey, from the suburbs of Philadelphia to the lower Hudson Valley in New York State," said Robert Mannheimer, Blackman's president and CEO.

IPS Corp. acquired American Brass & Aluminum Foundry, which produces and markets bath wastes, plastic, cast iron and brass plumbing drains and fittings, cleanouts and associated accessories. IPS Corp. manufactures industrial and commercial solvent cements, primers, sealants, plumbing and roofing products, as well as structural and assembly adhesives.

The Radiant Panel Association will celebrate the grand opening of its 2,200-sq.-ft. office with an open house from 4 to 7 p.m. Sept. 29 at 8512 Oswego Road, Suite 180, Baldwinsville, NY.

Noritz America Corp. opened a new 1,650-sq.-ft. showroom and contractor-training facility in the Atlanta suburb of Marietta, GA. The showroom presents a series of vignettes of tankless installations in various residential and commercial contexts.

> REP UPDATE...

KWC AMERICA hired **FourMax Marketing LLC** (Plainville, MA) to represent its KWC and Hansa brands in the New England region.

GRAFF added four manufacturers rep agencies. **TD Sales and Marketing** for Wisconsin; **Riverstone** for northern Illinois, northwest Indiana and Minnesota; **Westco Sales** for Colorado; and **WMS Decorative Resources** for northern California and northern Nevada.

Glenronics announced that Warren Harding and Dave Andrus of **Progressive Marketing & Sales** (Rockford, MI), are new PHCC Pro Series regional independent sales representatives, covering upper and lower Michigan.

> AWARDS, RECOGNITION...

The National Association of Oil Heating Service Managers (NAOHSM) honored industry professionals during its annual conference and trade show earlier this year. For a list of winners visit www.supplyht.com.

> INDUSTRY NEWS...

Supply New England (Attleboro, MA), in conjunction with the Embassy Group Ltd., was awarded the World Vision Humanitarian Award for 2009, presented by World Vision, in recognition of the wholesaler's efforts in support of World Vision's storehouse distribution centers.

VAI (Vormittag Associates Inc.) said its S2K Sales Force, a Web-based application designed to

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